

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, January 22, 2016 at the hour of 10:00 A.M., at 1900 W. Polk Street, in the Second Floor Conference Room, Chicago, Illinois.

## **I. Attendance/Call to Order**

Chairman Collens called the meeting to order.

Present: Chairman Lewis M. Collens and Directors Hon. Jerry Butler, Ric Estrada, Mary B. Richardson-Lowry and Dorene P. Wiese (5)

Board Chairman M. Hill Hammock (ex-officio) and Directors Ada Mary Gugenheim and Emilie N. Junge

Present

Telephonically: Steven Scheer (non-Director Member)

Absent: None (0)

Additional attendees and/or presenters were:

Douglas Elwell – Deputy CEO of Finance and Strategy

Steven Glass – Executive Director of Managed Care

Jeff McCutchan – Interim General Counsel

Mary Sajdak - Senior Director of Integrated Care Management

Deborah Santana – Secretary to the Board

John Jay Shannon, MD – Chief Executive Officer

## **II. Public Speakers**

Chairman Collens asked the Secretary to call upon the registered public speakers.

The Secretary called upon the following registered public speaker:

1. George Blakemore Concerned Citizen

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, December 11, 2015**

Director Wiese, seconded by Director Estrada, moved to accept the minutes of the Finance Committee Meeting of December 11, 2015. THE MOTION CARRIED UNANIMOUSLY.

### **B. Contracts and Procurement Items (Attachment #1)**

Douglas Elwell, Deputy Chief Executive Officer of Finance and Strategy, provided an overview of the requests presented for the Committee's consideration.

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

With regard to request number 5, Director Richardson-Lowry stated that it is important to report, in terms of the hospitals that are engaged in receiving this, where they are monitoring safety-net versus university or other kinds of systems, in order for the Committee to have a robust discussion around what they think is a presentation of like systems and outcomes. Mr. Elwell agreed; he stated that anytime a report is produced, a list of the comparison group will also be provided. He expects that the first reports will be produced by April.

Mr. Elwell provided information relating to the question of sole source methodology for request number 6. He stated that this contract is for the provision of case management services in the community relating to CountyCare members; this vendor will provide those services for the non-MHN providers. This type of service was previously provided by the former third party administrator (TPA); CCHHS as a provider will now be taking it on as its responsibility, under the leadership of Mary Sajdak, Senior Director of Integrated Care Management. In terms of being able to hire and train people, this was not something that could be internally assembled in the short-term; this is presented as a contract for a period of only one (1) year, which should provide enough time to internally staff-up. In response to questions regarding why this was determined to be sole source and whether no local companies exist that do this type of work, Mr. Elwell stated that there are other companies out there, but there is specific software involved and critical timing associated with passing a readiness review for CountyCare in February – CountyCare has to be able to prove that it will have the staff on board. This vendor has familiarity with the software and were already working with Lurie's Coordinated Care Entity (CCE); the vendor already had staff doing complex case management, and the Lurie CCE is shutting down, so the vendor's staff became available. Ms. Sajdak provided additional information. She stated that there will be 42 people associated with this contract; of those 42 people, 40 are direct care providers. Director Richardson-Lowry requested that, following the readiness review, the Committee should receive a report on that process so this body understands where the organization is in the process, and to ensure that the internal cross-training that is expected to take place happens. She added that there should be some basis of checking on a quarterly basis to ensure the organization hit its mark on the cross-training.

Following the review of request number 8, Chairman Collens requested that Mr. Elwell provide a report on effectively the return on investment on this contract, towards the end of the year, to see the actual net benefit of this product and service.

During the discussion of request number 14, Mr. Elwell noted that the request should be amended to retract the inclusion of an antennae.

During the discussion of request number 15, Director Estrada noted that he will be abstaining on this matter.

With regard to request number 17, Board Chairman Hammock referenced the amount of administrative fees being paid for these services; at \$31 million per year, he asked how that compares to what was paid to the former TPA. Mr. Glass stated that he will find out and provide a response.

Following the review of request number 18, Director Richardson-Lowry noted that she had raised the issue of screening mammograms in November, after becoming aware of where the organization stands with respect to limitations with its screening capacity. She stated that, of the 250,000 people being served here, a good percentage of those served are women; many of those women were sent away for their screening mammograms, and when they were sent away, they fell through the cracks. The organization now has an

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

opportunity to do and be better. She added that there has been some discussion about potential federal or state dollars coming this way regarding this subject; previously, the organization was not quite positioned to be able to receive them, but now it is better positioned.

Dr. John Jay Shannon, Chief Executive Officer, stated that this is a moving target. It is a known fact that African American women suffer disproportionately from mortality from breast cancer. In recent years, or within the past ten (10) years, this organization has been woefully understaffed in its capability to provide services, both from a radiologist standpoint and from an equipment standpoint. To adequately care for its primary care patients, this request helps to provide the opportunity to do that.

Director Richardson-Lowry stated for the record that there is a higher percentage (60% higher) of African American women who are adversely impacted in terms of having triple-negative breast cancer, which can be more aggressive and harder to treat than other types of breast cancer. The rate for Hispanic women is 40% higher, and Indian women's rates are not even measured. This organization has an opportunity because it has this population. Once services are this fully ramped up, there are ample opportunities to go out and have people doing public services announcements on local radio stations so that people are aware that this organization is now engaged around this topic. She thanked the administration for the very quick response on this issue; she stated that she is incredibly grateful, as this organization has an opportunity to save lives and improve health outcomes for these women, and this is the right thing to do.

Director Wiese, seconded by Director Richardson-Lowry, moved the approval of request numbers 1 through 18. THE MOTION CARRIED.

Director Estrada abstained and voted PRESENT on request number 15.

**Note:** at the January 29, 2016 CCHHS Board Meeting, request numbers 6 and 8 received conditional approval, pending completion of review by Contract Compliance.

#### **C. Any items listed under Section III**

### **IV. Report from the Deputy Chief Executive Officer of Finance and Strategy (Attachment #2)**

- A. Metrics**
- B. Preliminary Financial Statements through November 2015**
- C. Report of emergency purchases**
- D. CountyCare Update**

Mr. Elwell reviewed the presentation that included information on Metrics, Preliminary Financial Statements through November 2015 and an update on CountyCare. The Committee discussed the information.

Mr. Elwell provided an update on the State's budget and its impact on CCHHS and the County. The impact on CCHHS is less than that on the County; there are a number of court cases out there that require the State to continue to make payments for Medicaid fees. The State continues to run 60-90 days behind in capitation payments for the Family Health Plan (FHP) population, and on time for the Affordable Care Act (ACA) Adult population; that status is similar to how the State typically runs when it has a budget, so there is no real change there.

#### **IV. Report from the Deputy Chief Executive Officer of Finance and Strategy (continued)**

Mr. Elwell stated that the issue comes down to grants; for the County, this is a very big issue involving approximately \$55 million. For CCHHS, about \$2.1 million in grant funding is involved. The administration is working with the County right now on the issue. Of the \$2.1 million, \$2 million of that relates to a grant received from the State that is just to perform what is required of a local health department; realistically, those services will have to continue whether the grant funding is received or not, because those services are required of any local health department. The other grant that the State has not funded is the tobacco-free grant. The exposure on that is approximately \$100,000; a decision may be needed to potentially trim back activity.

In response to questions raised regarding the amount owed by the State, Mr. Elwell stated that the State owes CCHHS approximately \$25 million, plus another \$2 million relating to the grants that were mentioned earlier.

With regard to the subject of net days in accounts receivable, Mr. Elwell stated that 49.8 is industry standard on net; CCHHS' figure is 33. This is an area of concern for him; although everything looks really good, the organization is behind in its coding - if you're behind on coding you're behind on billing. This is a major focus. If the Committee recalls, a lot of coding services were moved in-house; between the combination of bringing it in-house and the transition to ICD-10, the organization is not doing quite as well as the administration would like. Therefore, there may be a need to enter into another contract for coding services until CCHHS is able to completely do it on its own, as the organization cannot afford not to bill. Director Richardson-Lowry inquired as to the expected timeline to catch up on coding. Mr. Elwell responded that, without help, progress is not being seen; with help, it is expected to be brought together in the next 30-45 days. He does not want to take the pressure off being able to keep this internal, but there may be no other choice but to enter into another short-term coding contract; he noted that there are two (2) such contracts in place right now to assist in catching up and making sure coding is up to date within the next 45 days.

Following the discussion of the information on slide 10 regarding operating margin as a percentage of total operating revenue, Board Chairman Hammock asked Mr. Elwell to review the goal of a 2% margin and perhaps adjust it to a more appropriate figure, based on the high amount of indigent care provided. Mr. Elwell responded affirmatively; he noted that it will be helpful to now have access to the UHC database in order to determine and make that adjustment.

With regard to slide 20, Director Wiese requested information regarding the percentage of CountyCare members who are not using their insurance. Mr. Elwell responded that he can provide that information.

Director Junge noted that automatic screening of detainees for eligibility has been taking place at Cermak Health Services over the past year; post-detention, CountyCare should be able to capture these individuals in terms of visits to clinics - she asked whether that data is tracked yet. Mr. Elwell responded in the negative; he stated that there have been some disconnects there, but staff are working hard to make the handoff better.

Director Gugenheim inquired regarding the sources of revenue relating to the Community Triage Centers. Mr. Elwell responded that they will be considered a part of Ambulatory Services; with regard to revenue sources, it is mostly indirect or cost-reduction strategies that will produce a net benefit. Examples of this include the following: most of the individuals receiving services are expected to be covered by Medicaid; the utilization of Community Triage Centers is expected to ultimately reduce Emergency Department visits and inpatient stays; and potential grant award opportunities. With regard to grants, he offered to have Mr. Glass and Kathy Chan, CCHHS Policy Director, present to the Committee in the future about grant activity that has been going on relating to the behavioral health consortium and learning collaborative.

**IV. Report from the Deputy Chief Executive Officer of Finance and Strategy (continued)**

There were no emergency purchases to report at this time.

**V. Adjourn**

As the agenda was exhausted, Chairman Collens declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXX  
Lewis M. Collens, Chairman

Attest:

XXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
January 22, 2016

ATTACHMENT #1

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Accept Grant Amendment</b>							
1	Illinois Department of Public Health	Service - Tuberculosis directly observed therapy	Grant increase amount: \$57,540.00	n/a	n/a	CCDPH	
<b>Accept Grant Renewal</b>							
2	Great Lakes Hemophilia Foundation	Service - hemophilia services coordination at Stroger Hospital	Grant renewal amount: \$15,226.00	n/a	n/a	SHCC	
<b>Extend and Increase Contracts</b>							
3	Anchor Mechanical, Inc.	Service - maintenance and repair of refrigeration and ventilation system	\$960,000.00	RPF	1	SHCC	
4	Bioventus, LLC	Product & Service - Exogen Ultrasound Bone Healing System	\$434,000.00	GPO	1	SHCC	
5	Vizient (formerly known as UHC/Novation)	Service - operational and clinical database	\$293,000.00	GPO	1	System	
<b>Execute Contracts</b>							
6	Community Health Solutions	Service - staffing	\$4,982,040.00	Sole Source	n/a	System	
7	Bio-Rad Laboratories	Product - reagent rental agreement for BioPlex 2200 System	\$1,814,256.00	Sole Source	n/a	SHCC	
8	MHN Connect eConsult	Product & Service - software and technical services	\$1,150,000.00	Sole Source	n/a	System	
9	MCG Guidelines	Product & Service - medical necessity criteria	\$1,048,506.00	Sole Source	n/a	System	
10	Rush University Medical Center	Service - perfusion services	\$960,651.72	RFP	3	SHCC	
11	PharMedium Services, LLC	Product - compounded pharmaceuticals services and products	\$525,000.00	GPO	1	SHCC	

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Execute Contracts (continued)</b>							
12	Vizient (formerly known as UHC/Novation)	Service - safety intelligence software and patient safety organization (PSO) services	\$471,140.00	GPO	1	System	
13	Tech Refrigeration Services, Inc.	Service - preventative maintenance and repairs of refrigerators, coolers and air conditioners	\$433,450.00	RFP	3	PHCC	
14	GE Medical Systems	Product - ApexPro telemetry system and Enterprise Access antenna	\$386,333.85	GPO	2	PHCC	
15	University of Illinois Hospital & Health Sciences System	Service - neuropathology and dermatopathology consulting services for Department of Pathology	\$255,251.00	Sole Source	n/a	SHCC	
16	Advanced Boiler Control Services	Service - preventative maintenance and repairs of boiler system at Provident Hospital	\$213,500.00	RFP	3	PHCC	
<b>Authorization for Payments of CountyCare Covered Services and Contract Obligations</b>							
17	Valence Health; OptumRx; DentaQuest; and First Transit	Service - claims reimbursements to CountyCare providers	\$1,920,011,725.00	RFP	(see transmittal)	Managed Care	



Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Execute Intergovernmental Agreement</b>							
18	City of Chicago Department of Public Health	Service - provision of screening mammography services by CCHHS to patients referred by the Chicago Department of Public Health	Revenue generating amount: \$635,000.00 per year	n/a	n/a	System	

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
<b>DATE:</b> 12/08/2015		<b>PRODUCT / SERVICE:</b> Service – Tuberculosis Directly Observed Therapy	
<b>TYPE OF REQUEST:</b> Grant Contract Amendment		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, IL	
<b>ACCOUNT:</b> *		<b>FISCAL IMPACT:</b>	
		<b>GRANT FUNDED AMOUNT:</b> Original: \$42,460.00 Amendment: \$57,540.00 Total Amount \$100,000.00	
<b>CONTRACT PERIOD:</b> 01/01/2015 thru 12/31/2015		<b>CONTRACT NUMBER:</b> 55180252C	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

The current Grant Contract #55180252C providing treatment for active Tuberculosis patients in the amount of \$42,460.00 was approved by the Cook County Health and Hospitals System Board at its May 29, 2015 meeting.

### NEW PROPOSAL JUSTIFICATION:

As a state certified health department, The Cook County Department of Public Health (CCDPH) is mandated to provide treatment for active Tuberculosis disease. This grant contract provides funding for trained CCDPH health care workers to deliver prescribed TB medications to patients, observe patients swallow every dose of medication, check for side effects, document the patient visit, and answer any patient questions.

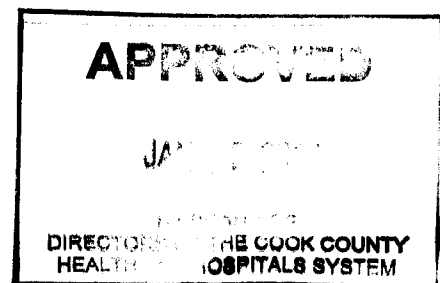
\*The cost of the early termination of this grant is \$0.00.

### TERMS OF REQUEST:

This is a request to accept an amendment to increase Grant Contract #55180252C in an amount of \$57,540.00 for a total amount not to exceed \$100,000.00, as needed, for a period of twelve (12) months from 01/01/2015 to 12/31/2015.

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer



Request #

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• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Debra Carey, Chief Operating Officer, Ambulatory & Community Health Network (ACHN) <i>DB</i>	
<b>DATE:</b> 12/09/2015		<b>PRODUCT / SERVICE:</b> Service – Hemophilia Services Coordination at Stroger Hospital	
<b>TYPE OF REQUEST:</b> Grant Contract Renewal		<b>VENDOR / SUPPLIER:</b> Great Lakes Hemophilia Foundation, Milwaukee, Wisconsin	
<b>FISCAL IMPACT:</b> *		<b>GRANT FUNDED AMOUNT:</b> \$15,226.00	
<b>CONTRACT PERIOD:</b> 06/01/2015 thru 05/31/2016		<b>CONTRACT #:</b> H30MC24052 (year 4 of 5)	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> [BID / RFP / GPO / OMP] N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> [SOLE SOURCE] N/A			

### PRIOR CONTRACT HISTORY:

The previous contract with the Great Lakes Hemophilia Foundation was for 12 months in the amount of \$15,226.00 approved by the Cook County Health and Hospitals System on October 31, 2014.

### NEW PROPOSAL JUSTIFICATION:

This program provides for the coordination of services for clients with congenital bleeding disorders at Stroger Hospital. This program is not mandated. The grant funded amount is \$15,226.00.

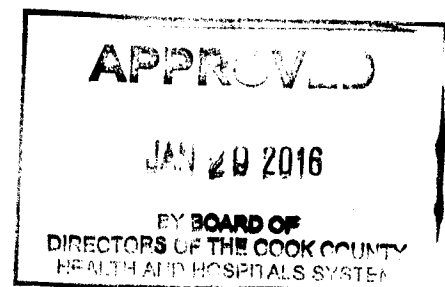
\*The cost of the early termination of this grant is \$0.00.

### TERMS OF REQUEST:

This is a request to renew grant contract number H30MC24052 (year 4 of 5) in an amount not to exceed \$15,226.00, as needed, for a period of twelve (12) months from 06/01/2015 thru 05/31/2016.

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer



Request #  
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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> James DeLisa, System Director of Plant Operations		<b>EXECUTIVE SPONSOR:</b> Samuel Williams, Executive Director Facilities <span style="float: right;">SLW</span>	
<b>DATE:</b> 01/13/2016		<b>PRODUCT / SERVICE:</b> Service - Maintenance and Repair of Refrigeration and Ventilation System	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Anchor Mechanical, Inc., Chicago, IL	
<b>ACCOUNT</b> 897-450	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$960,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 3/01/2013 thru 11/30/2015		<b>REVISED CONTRACT PERIOD:</b> 12/01/2015 thru 05/31/2016	<b>CONTRACT NUMBER:</b> H12-72-013
<input checked="" type="checkbox"/> <b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP			
<input type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board of Directors approved this contract on 03/28/2013 in the amount of \$2,722,599.89 for the period from 03/01/2013 thru 02/28/2014. This contract resulted from a RFP award for the provision of maintenance and repair services for the refrigeration and ventilation system at Stroger Hospital. The contract was extended through 08/31/2014. On 12/12/2014 the Board approved a request to extend the contract through 02/28/2015 and increase by \$960,000.00. An amendment was executed by the Department of Supply Chain Management to extend the contract period through 05/31/2015. On 05/29/2015 the CCHHS Board of Directors approved a request to extend the contract through 11/30/2015 and increase the value by \$960,000.00.

### NEW PROPOSAL JUSTIFICATION:

This request will continue to provide maintenance and repair services for the refrigeration and ventilation system while the RFP process is facilitated for ongoing requirements.

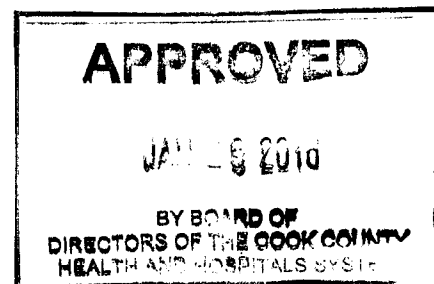
### TERMS OF REQUEST:

This is a request to extend and increase contract number H12-72-013 in an amount not to exceed \$960,000.00, as needed, for a period of six (6) months from 12/01/2015 thru 05/31/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
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CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, M.D., Chairman, Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Executive Medical Director <i>CME</i>	
<b>DATE:</b> 01/13/2016	<b>PRODUCT / SERVICE:</b> Product & Service – Exogen Ultrasound Bone Healing System		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Bioventus, LLC, Durham, NC		
<b>ACCOUNT:</b> 897-362		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$434,000.00	
<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A		<b>CONTRACT NUMBER:</b> H11-25-096	
<b>CONTRACT PERIOD:</b> 12/01/2014 thru 11/30/2016		<b>CONTRACT NUMBER:</b> H11-25-096	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY: (SOLE SOURCE)</b>		

**PRIOR CONTRACT HISTORY:**

Contract number H11-25-096 was approved by the Cook County Health and Hospitals System (CCHHS) Board on 10/27/2011 for the provision of the ultrasound bone healing system. An amendment was executed by the office of Supply Chain Management on 10/28/2013 to extend the contract term through 11/30/2014.

**NEW PROPOSAL JUSTIFICATION:**

This contract will provide the Exogen Ultrasound Bone Healing System which is manufactured and distributed by Bioventus, LLC. (formerly Smith and Nephew, Inc.). This is an external, noninvasive ortho-biologic system that accelerates fracture healing in indicated fresh fractures. It is approved to treat fractures that will not heal as well as appropriate fresh fractures. It is projected to reduce repeat fractures and hospital visits.

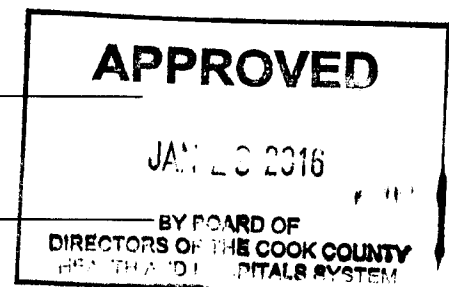
**TERMS OF REQUEST:**

This is a request to extend and increase contract number H11-25-096 in an amount not to exceed \$434,000.00, as needed, for a twenty-four (24) month period from 12/01/2014 thru 11/30/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer



**Request #**

**4**

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Revised 03/01/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Amanda Grasso, Director, Business Intelligence Group		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy <i>DZE</i>	
<b>DATE:</b> 01/11/2016		<b>PRODUCT / SERVICE:</b> Service – ODB/CDB – Operational and Clinical Database	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Vizient (formally known as – UHC/Novation) – Irving TX	
<b>ACCOUNT:</b> 890-579		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$293,000.00	
<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A			
<b>ORIGINAL CONTRACT PERIOD:</b> 10/01/2015 thru 12/31/2015		<b>REVISED CONTRACT PERIOD:</b> 01/01/2016 thru 12/31/2018	
		<b>CONTRACT NUMBER:</b> H15-25-0070	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

The Cook County Health and Hospitals System (CCHHS) Department of Supply Chain Management (SCM) executed contract number H15-25-0070 in the amount of \$126,075.00, for a period of three (3) months from 10/01/2015 thru 12/31/2015. The contract was for the provision of the ODB/CDB Operational and Clinical Software program and support which provides CCHHS a comprehensive tool that provides comparative data, performance and achieves excellence in quality, safety, cost-effectiveness and patient care.

**NEW PROPOSAL JUSTIFICATION:**

This request is to allow Vizient to continue providing the necessary ODB/CDB Software and Support and include the full performance package offering which will now include CDB/RM, ODB and IQ.

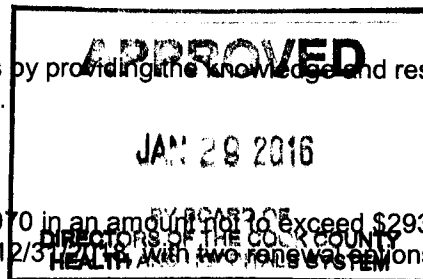
**ODB:** Report, compare, and analyze data that focuses on operational characteristics of hospital departments. The information can be analyzed to support process improvement, budgeting, and cost reduction, and improve operational and financial performance.

**CDB/RM:** Vizient's database houses patient outcomes data from leading academic medical centers (AMCs) and their affiliates. It allows members to compare and analyze data and find opportunities for clinical and operational improvement through benchmarking reports.


**IQ:** The Imperatives for Quality (IQ) program equips you for success by providing the knowledge and resources you need to achieve excellence in quality, safety, and cost-effectiveness.

**TERMS OF REQUEST:**

This is a request to extend and increase contract number H15-25-0070 in an amount not to exceed \$293,000.00, as needed, for a period of thirty-six (36)) months from 01/01/2016 thru 12/31/2021 with two renewals of one (1) year each.



CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**5**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

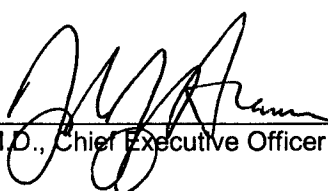
<b>SPONSOR:</b> Mark Sajdak, Sr. Director of Integrated Care Management		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer Finance & Strategy <i>DLE</i>	
<b>DATE:</b> 01/13/2016		<b>PRODUCT / SERVICE:</b> Service - Staffing	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Community Health Solutions, St. Petersburg, FL	
<b>ACCOUNT:</b> 890-275		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$4,982,040.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2017		<b>CONTRACT NUMBER:</b> H16-73-033	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

**PRIOR CONTRACT HISTORY:**  
No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**  
This contract is for the provision of staffing to support the delegation of County Care members for care coordination. This would include staff who are familiar with the care management system utilized, are field based and have experience working with FQHCs. The use of outside staffing is required as we will not be able to assume responsibility for CountyCare care coordination without staffing in place and operational.

**TERMS OF REQUEST:**  
This is a request to execute contract number H16-73-033 in an amount not to exceed \$4,982,040.00, as needed, for a period of twelve (12) months from 02/01/2016 thru 01/31/2017.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

### APPROVED

JAN 29 2016

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**6**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joanne Dulski, Laboratory Director		<b>EXECUTIVE SPONSOR:</b> Karen Duncan, M.D., Interim Chief Operating Officer, Hospital Based Services <i>KSD</i>	
<b>DATE:</b> 01/12/2016		<b>PRODUCT / SERVICE:</b> Product - Reagent Rental Agreement for BioPlex 2200 System	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Bio-Rad Laboratories, Redmond, WA	
<b>ACCOUNT:</b> 897-637		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,814,256.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2019		<b>CONTRACT NUMBER:</b> H15-25-129	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

Contract number H11-73-092 with Bio-Rad Laboratories for a BioPlex 2200 machine was approved by the Cook County Health and Hospitals System (CCHHS) Board of directors on 06/29/2012 for the period 07/01/2012 through 06/30/2017 in an amount not to exceed \$965,250.00. The Bioplex is used for immunology and serology tests.

### NEW PROPOSAL JUSTIFICATION:

This contract is for an additional BioPlex 2200 machine and a Phd1x machine. Bio-Rad Laboratories is the sole source for the BioPlex 2200 machines which are currently being used by the Pathology Department.

### TERMS OF REQUEST:

This request is to execute contract number H15-25-129 in an amount not to exceed \$1,814,256.00, as needed, for a thirty-six (36) month period from 02/01/2016 thru 01/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JAN 29 2016

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

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• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •



# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mark Sajdak, Sr. Director of Integrated Care Management		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer Finance & Strategy <i>DZL</i>	
<b>DATE:</b> 01/13/2016		<b>PRODUCT / SERVICE:</b> Product & Service – Software and Technical Services	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> MHN Connect eConsult, Chicago, IL	
<b>ACCOUNT:</b> 890-441		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,150,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2017		<b>CONTRACT NUMBER:</b> H16-73-032	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY: (SOLE SOURCE)</b> Sole Source			

**PRIOR CONTRACT HISTORY:**

No prior history for this service.

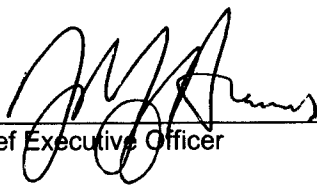
**NEW PROPOSAL JUSTIFICATION:**

eConsult has the potential to alter the entire referral process by enlarging the PCP scope of service and providing care for specialty care for patients in a time frame consistent with their clinical needs.

**TERMS OF REQUEST:**

This is a request to execute contract number H16-73-032 in an amount not to exceed \$1,150,000.00, as needed, for a period of twelve (12) months from 02/01/2016 thru 01/31/2017, with two renewal options of one (1) year each.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JAN 29 2016

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #  
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• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mark Sajdak, Sr. Director of Integrated Care Management		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer Finance & Strategy JZL	
<b>DATE:</b> 01/13/2016		<b>PRODUCT / SERVICE:</b> Product and Service - Medical Necessity Criteria	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> MCG Guidelines, Chicago, IL	
<b>ACCOUNT:</b> 890-276		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,048,506.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2021		<b>CONTRACT NUMBER:</b> H16-73-034	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

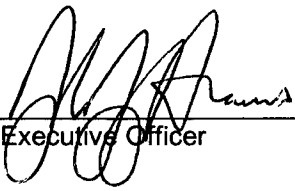
**PRIOR CONTRACT HISTORY:**  
No prior contract.

**NEW PROPOSAL JUSTIFICATION:**  
Medical necessity criteria is required by Managed Care Organizations (MCOs) to support delegation of medical necessity review. These criteria are used by everyone we contract with to support the management of chronic care consistent with best practices that are evidenced based. The criteria provides information necessary to the MCOs to support the medical necessity (and the payment) for surgeries, procedures and therapeutic services and to assess in a consistent manner the appropriate level of care for CCHHS patients.

**TERMS OF REQUEST:**  
This is a request to execute contract number H16-73-034 in an amount not to exceed \$1,048,506.00, as needed, for a period of sixty (60) months from 02/01/2016 thru 01/31/2021, with two (2) renewal options of one (1) year each.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO: \_\_\_\_\_  
John Jay Shannon, M.D., Chief Executive Officer



**APPROVED**

JAN 29 2016

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**9**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, M.D., Chairman, Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Executive Medical Director
<b>DATE:</b> 01/12/2016	<b>PRODUCT / SERVICE:</b> Service – Perfusion Services	
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Rush University Medical Center, Chicago, IL.	
<b>ACCOUNT:</b> 897-262	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$960,651.72	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2019		<b>CONTRACT NUMBER:</b> H15-25-029
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP	
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>	

### PRIOR CONTRACT HISTORY:

No prior contract for this service.

### NEW PROPOSAL JUSTIFICATION:

Perfusion services are essential to performing open heart surgery and providing short-term oxygenation to patients when the heart and lung mechanism fails. We received proposals through the RFP process from three groups. After evaluating these three proposals, we concluded that the proposal from Rush Medical Center offered both the high quality clinical service at the lowest price.

On-Call Perfusionists coverage is required 24/7 for off hours (weekends and nights) emergency cases that historically averaged (1) case per month. CCHHS on average performs (160) scheduled open heart operations that require perfusionist services.

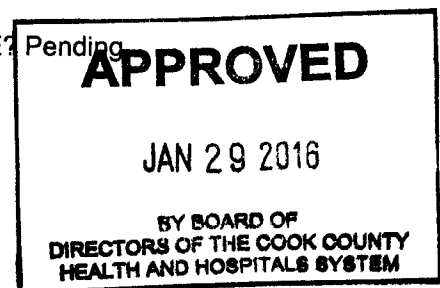
### TERMS OF REQUEST:

This is a request to execute contract number H15-25-029 in an amount not to exceed \$960,651.72, as needed, for a period of thirty-six (36) months from 02/01/2016 thru 01/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: Douglas L. Elwell  
Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: John Jay Shannon  
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
**10**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> CaTanya Norwood, Pharm. D., Director, Pharmacy Administration		<b>EXECUTIVE SPONSOR:</b> Karen S. Duncan, M.D., Interim Chief Operating Officer, Hospital Based Services <i>KSD</i>	
<b>DATE:</b> 01/11/2016		<b>PRODUCT / SERVICE:</b> Product – Compounded Pharmaceuticals Services and Products	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> PharMedium Services, LLC, Lake Forest, IL	
<b>ACCOUNT:</b> 897-152		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$525,000.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>ORIGINAL CONTRACT PERIOD:</b> 12/22/2015 thru 12/21/2018		<b>CONTRACT NUMBER:</b> H16-25-023	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) approved contract number H14-25-0027 in the amount of \$120,000.00, for a period of twelve (12) months from 12/22/2014 thru 12/21/2015. The contract was for the provision of compounded pharmaceutical products.

### NEW PROPOSAL JUSTIFICATION:

This request is for PharMedium to provide customized pharmaceutical sterile compounding products for the CCHHS intravenous and epidural therapies.

### TERMS OF REQUEST:

This is a request to execute contract number H16-25-023 in an amount not to exceed \$525,000.00, as needed for a period of thirty-six (36) months from 12/22/2015 thru 12/21/2018.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

**JAN 29 2016**

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**11**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joyce Schoonover, Director of Risk Management		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy <i>DE</i>	
<b>DATE:</b> 01/11/2016		<b>PRODUCT / SERVICE:</b> Service – Safety Intelligence Software and PSO Services	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Vizient (formally known as – UHC/Novation) – Irving TX	
<b>ACCOUNT:</b> 890-441		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$471,140.00	
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2019		<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A	
		<b>CONTRACT NUMBER:</b> H16-25-028	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Department of Supply Chain Management approved contract number H13-25-0124 in the amount of \$117,500.00, for a period of twelve (12) months from 02/01/2014 thru 01/31/2015. The contract was for the provision of the Safety Intelligence Software program and support which provides CCHHS a comprehensive safety and risk management solution designed to elevate patient safety, reduce risk, and decrease operational expense. On 08/28/2015 the CCHHS Board approved a request to extend the contract from 02/01/2015 through 01/31/2016 and increase the value by \$121,000.00.


### NEW PROPOSAL JUSTIFICATION:

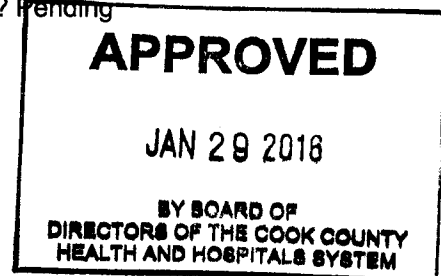
This request is to allow Vizient to continue providing the necessary Safety Intelligence which will now include a centralized complaints module and functional reporting of RCA with annual aggregate analysis to maintain a high level of safety and risk management for CCHHS.

### TERMS OF REQUEST:

This is a request to execute contract number H16-25-028 in an amount not to exceed \$471,140.00, as needed, for a period of thirty-six (36) months from 02/01/2016 thru 01/31/2019 with two (2) renewal options of one (1) year each.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? *Pending*

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



Request #  
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• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Tom Whelan, Director of Plant Operations		<b>EXECUTIVE SPONSOR:</b> Samuel Williams, Executive Director Facilities	
<b>DATE:</b> 01/12/2016		<b>PRODUCT / SERVICE:</b> Service - Preventive maintenance and repairs of refrigerators, coolers, and air conditioners	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Tech Refrigeration Services, Inc., Orland Park, IL	
<b>ACCOUNT:</b> 891-450		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$433,450.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2019		<b>CONTRACT NUMBER:</b> H16-72-018	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H11-72-098 was approved by the Cook County Health & Hospitals System (CCHHS) Board of Directors on 03/29/2012 in the amount of \$373,250.00 for the period from 03/29/2012 through 03/02/2015. An Amendment was executed by Supply Chain Management (SCM) on 03/30/2015 to extend the term of this contract through 11/30/2015. A second Amendment was executed on 12/01/2015 to extend the term of this contract through 01/31/2016.

### NEW PROPOSAL JUSTIFICATION:

A RFP was posted to identify the best proposal for maintenance and repair services of refrigeration and cooler units at Provident Hospital. There were 3 qualified proposals in response to this RFP, and Tech Refrigeration Services was selected as the best proposal by the RFP Evaluation Team.

### TERMS OF REQUEST:

This is a request to execute contract number H16-72-018 in an amount not to exceed \$433,450.00, as needed, for a period of thirty six (36) months from 02/01/2016 through 01/31/2019, with an option for two (2) extensions of one (1) year each.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE?

Pending **APPROVED**

CCHHS Deputy CEO: Douglas L. Elwell  
Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: John Jay Shannon, M.D.  
John Jay Shannon, M.D., Chief Executive Officer

**BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM**

**Request #  
13**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

# Cook County Health & Hospitals System

## AS AMENDED BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Karen Duncan, M.D. Interim Chief Operating Officer, Hospital Based Services <i>KSD</i>	
<b>DATE:</b> 01/13/2016		<b>PRODUCT / SERVICE:</b> Product - ApexPro Telemetry System <del>and Enterprise Access Antenna</del>	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> GE Medical Systems, Wauwatosa, WI	
<b>ACCOUNT:</b> 717-891- 540		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$386,333.85	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> One-time Capital Purchase		<b>CONTRACT NUMBER:</b> H16-76-030	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

No prior history for the service.

**NEW PROPOSAL JUSTIFICATION:**

Provident is currently unable to accommodate the monitoring of any Telemetry inpatients due to the age and condition of our telemetry monitoring system. The system is past its useful life and attempts to restore it have been unsuccessful. The purchase of this vital system is essential to provide highly reliable safe patient care.

**TERMS OF REQUEST:**

This is a request to execute contract number H16-76-030 in an amount not to exceed \$386,333.85, as needed, for a one-time Capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*

Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: *John Jay Shannon*

John Jay Shannon, M.D. Chief Executive Officer

**APPROVED****JAN 29 2016**

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #****14**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joanne Marcichow-Dulski, Laboratory Director		<b>EXECUTIVE SPONSOR:</b> <i>KSD</i> Karen Duncan, M.D. Interim Chief Operating Officer, Hospital Based Services	
<b>DATE:</b> 01/04/2016	<b>PRODUCT / SERVICE:</b> Service - Neuropathology Consulting Services (Emmanuel Utset, M.D.) and Dermatology Consulting Services with Department of Pathology		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> University of Illinois Hospital & Health Sciences System, Chicago, IL		
<b>ACCOUNT:</b> 897-278		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>FISCAL IMPACT NOT TO EXCEED:</b> \$255,251.00			
<b>CONTRACT PERIOD:</b> 12/1/2015 thru 11/30/2016		<b>CONTRACT NUMBER:</b> H16-25-020	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

**PRIOR CONTRACT HISTORY:**

On 12/12/2014, the Cook County Health and Hospitals System (CCHHS) Board of Directors approved contract number H14-25-047 in the amount of \$157,251.00 for 12 months from 12/01/2014 thru 11/30/2015 to provide an attending Neuropathologist in the Department of Pathology at Stroger. On 03/31/2015 CCHHS executed contract number H14-25-0093 in the amount of \$98,000.00 for the period from 12/01/2014 through 11/30/2015 to provide Dermatopathology teaching and services in the Department of Pathology at Stroger.

**NEW PROPOSAL JUSTIFICATION:**

This agreement will continue to provide an attending in Neuropathology for Stroger Hospital patients requiring Neuropathology services. Residents and other educational functions will also be covered under this program. Currently, the Department of Pathology does not have the personnel with experience and expertise in this area. This agreement will also continue the Dermatopathology teaching and consulting services from the Department of Pathology.

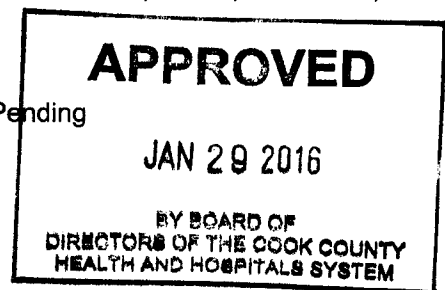
**TERMS OF REQUEST:**

This is a request to execute contract number H16-25-020 in an amount not to exceed \$225,251.00, as needed, for a period of twelve (12) months from 12/01/2015 through 11/30/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
**15**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •



# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Tom Whelan, Director of Plant Operations		<b>EXECUTIVE SPONSOR:</b> <i>SWD</i> Samuel Williams, Executive Director, Facilities	
<b>DATE:</b> 01/12/2016		<b>PRODUCT / SERVICE:</b> Service - Preventive maintenance and repairs of boiler system at Provident Hospital	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Advanced Boiler Control Services, Crown Point, IN	
<b>ACCOUNT:</b> 891-450		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$213,500.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 01/31/2019		<b>CONTRACT NUMBER:</b> H16-72-019	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H11-72-119 was approved by the Cook County Health and Hospitals System (CCHHS) Board of Directors on 03/29/2012 in an amount not-to-exceed \$213,500.00 for the period from 03/29/2012 through 03/28/2015. An Amendment was executed by the department of supply Chain Management (SCM) on 03/29/2015 to extend the term of the contract through 11/30/2015. A second Amendment was executed by SCM on 12/01/2015 extending the term of the contract through 01/31/2016.

### NEW PROPOSAL JUSTIFICATION:

A RFP was posted to identify the best proposal for maintenance and repair services of the boiler system at Provident Hospital. There were 3 qualified proposals in response to this RFP, and Advanced Boiler Control Services was selected as the best proposal by the RFP Evaluation Team.

### TERMS OF REQUEST:

This is a request to execute contract number H16-72-019 in an amount not to exceed \$213,500.00, as needed, for a period of thirty six (36) months from 02/01/2016 through 01/31/2019, with an option for two (2) extensions of one (1) year each.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer of Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JAN 29 2016

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #  
16

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Aaron Galeener, Finance Director, CountyCare		<b>EXECUTIVE SPONSOR:</b> Steven Glass, Executive Director, Managed Care	
<b>DATE:</b> 01/22/2016		<b>PRODUCT / SERVICE:</b> Service - Claims Reimbursements to CountyCare Providers	
<b>TYPE OF REQUEST:</b> Authorization for Payments of CountyCare Covered Services and Contract Obligations		<b>VENDOR / SUPPLIERS:</b> Valence Health, Chicago, IL; OptumRx, Maryland Heights, MO; DentaQuest, Boston, MA; First Transit, Cincinnati, OH	
<b>ACCOUNT:</b> 896-276		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,920,011,725.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 04/01/2016 to 03/31/2019		<b>CONTRACT NUMBERS:</b> H15-25-144; H16-25-008; H16-25-009; H16-25-010	
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

NA

### NEW PROPOSAL JUSTIFICATION:

CountyCare is obligated to pay for the delivery of covered services to the members of its health plan, as well as pay for other care-related services (e.g. care coordination) and performance outcomes (e.g. performance incentives, shared savings) as contractually defined between CountyCare and its contracted providers.

To facilitate these payments, CCHHS contracts with a third party administrator (TPA) and a benefits management companies who receive and manage the claims/invoices and related payments on behalf of CountyCare. This transmittal seeks approval to allow CCHHS to transfer the necessary funds to these vendors so that they may facilitate the payments as contracted.

**APPROVED**  
JAN 29 2016  
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

The TPA and benefits management contracts effective 04/01/2016 have been previously reviewed and approved for negotiation and execution by the CCHHS Board of Directors. Over the three years of these proposed agreements, CCHHS estimates claims and contracted services payments to total \$1,920,011,725.00 as detailed below.

Claim Type	Benefit Manager to Pay Providers	Estimated PMPM Costs	Estimated Monthly Membership	Estimated Annual Costs	3 Year Estimate
Medical/Behavioral Health	Valence	\$ 181.36	178,457	\$ 388,379,538	\$ 1,165,138,615
Pharmacy	OptumRX (UnitedHealthCare)	\$ 62.93	178,457	\$ 134,763,588	\$ 404,290,764
Dental	Dentaquest	\$ 7.50	178,457	\$ 16,061,130	\$ 48,183,390
Optical	Dentaquest	\$ 3.57	178,457	\$ 7,645,098	\$ 22,935,294
Transportation	First Transit	\$ 3.75	178,457	\$ 8,030,565	\$ 24,091,695
Provider Performance Incentives/Shared Savings	Valence	\$ 25.00	178,457	\$ 53,537,100	\$ 160,611,300
Care Management/Care Coordination	Valence	\$ 14.75	178,457	\$ 31,586,889	\$ 94,760,667
<b>Total</b>		<b>\$ 298.86</b>	<b>178,457</b>	<b>\$ 640,003,908</b>	<b>\$ 1,920,011,725</b>

#### Note:

- Estimates based on FY 2016 Budget and represents only expected claims payments to external providers
- Membership is average membership/month

Request #

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Revised 03/01/2011

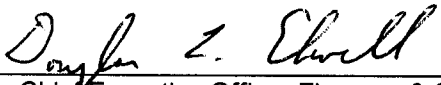
<b>SPONSOR:</b> Aaron Galeener, Finance Director, CountyCare		<b>EXECUTIVE SPONSOR:</b> Steven Glass, Executive Director, Managed Care	
<b>DATE:</b> 01/22/2016		<b>PRODUCT / SERVICE:</b> Service - Claims Reimbursements to CountyCare Providers	
<b>TYPE OF REQUEST:</b> Authorization for Payments of CountyCare Covered Services and Contract Obligations		<b>VENDOR / SUPPLIERS:</b> Valence Health, Chicago, IL; OptumRx, Maryland Heights, MO; DentaQuest, Boston, MA; First Transit, Cincinnati, OH	
<b>ACCOUNT:</b> 896-276	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,920,011,725.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 04/01/2016 to 03/31/2019		<b>CONTRACT NUMBERS:</b> H15-25-144; H16-25-008; H16-25-009; H16-25-010	

**TERMS OF REQUEST:**

This is a request for authorization of payments for covered services delivered to CountyCare members, as well as other care-related contracted services as facilitated by CountyCare's TPA and benefits managers in an amount not to exceed \$1,920,011,725, as needed, for a period of thirty-six (36) months from 04/01/2016 through 03/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? NA

CCHHS Deputy CEO:

  
Douglas L. Elwell, Deputy Chief Executive Officer Finance & Strategy

CCHHS CEO:

  
John Jay Shannon, M.D., Chief Executive Officer

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Revised 03/01/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy CEO, Finance and Strategy <i>DLE</i>	
<b>DATE:</b> 1/22/16	<b>PRODUCT / SERVICE:</b> Service – provision of screening mammography services by CCHHS to patients referred by the Chicago Department of Public Health.		
<b>TYPE OF REQUEST:</b> Execute Intergovernmental Agreement	<b>VENDOR / SUPPLIER:</b> City of Chicago Department of Public Health, Chicago, Illinois		
<b>ACCOUNT: FISCAL IMPACT NOT TO EXCEED:</b>  Revenue generating amount: \$635,000.00 per year		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 2/1/2016 through 1/31/2017, renews annually unless one party discontinues the agreement.		<b>CONTRACT NUMBER:</b>	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY: (SOLE SOURCE)</b> N/A			

**PRIOR CONTRACT HISTORY:**

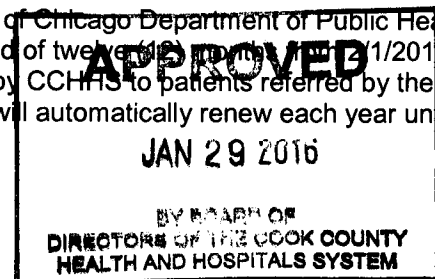
This represents a new intergovernmental relationship for the provision of these services by CCHHS on behalf of the City of Chicago.

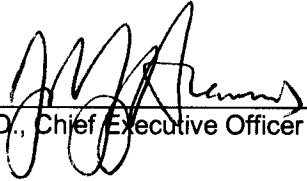
**NEW PROPOSAL JUSTIFICATION:**

CCHHS is proposing to enter into an Intergovernmental Agreement with the Chicago Department of Public Health to provide screening mammography services for up to approximately 4,300 uninsured, low-income women who reside in the City of Chicago. Services will be provided at Provident Hospital and at the Fantus and Prieto Clinics. CCHHS recently installed new equipment at Provident and has been investing in additional diagnostic resources. The Chicago Department of Public Health will start referring patients to CCHHS for these services in February.

**TERMS OF REQUEST:**

This is a request to execute an Intergovernmental Agreement with the City of Chicago Department of Public Health that will generate revenue in an amount not to exceed \$635,000 for a period of twelve (12) months from 2/1/2016 through 1/31/2017, for the provision of screening mammography services by CCHHS to patients referred by the Chicago Department of Public Health. This Intergovernmental Agreement will automatically renew each year until one party cancels the terms of the agreement.



CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
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Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
January 22, 2016

ATTACHMENT #2



# COOK COUNTY HEALTH & HOSPITALS SYSTEM

## Finance Committee: January 2015



# Financial Information by Division (in thousands)

	Acute Care		CountyCare		Cermak		Public Health		Eliminations		Total	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
<b><u>Operating Revenue:</u></b>	858,614	813,228	898,103	653,230	228	2	1502	11,129	-204,803	-221,345	1,553,644	1,256,244
<b><u>Operating Expenses:</u></b>												
-Salaries & Benefits	636,597	593,877	2,230	1,706	62,481	53,817	12,368	14,986			713,676	664,386
-Supplies	110,951	93,535	82,333	141,156	7,987	929	51	354	-16,812		184,510	235,974
-Purchased svs, Rental & Other	155,770	164,546	811,016	539,453	1,763	1,260	889	750	-187,992	-221,345	781,446	484,664
-Insurance Expense	26,071	17,476	2,922	4,883	1,493	1,676	373	419	0	0	30,859	24,454
-Depreciation	31,085	33,319			200	241	15	18			31,300	33,578
-Utilities	10,980	12,659	29	28	2	7	143	62			11154	12,756
<b><u>Total Operating Expenses:</u></b>	971,453	924,412	898,529	687,225	73,926	57,930	13,839	16,588	-204,803	-221,345	1,752,944	1,464,810
<b><u>Operating Margin:</u></b>	(112,839)	(111,184)	(426)	(33,995)	(73,698)	(57,927)	(12,337)	(5,459)			(199,300)	(208,565)
<b><u>Operating Margin %:</u></b>	(12)%	(12)%	0%	(5)%	(100)%	(100)%	(89)%	(33)%			(12)%	(12)%
<b><u>Non-Operating Revenue</u></b>	143,978	164,500	182	139	72,173	43,842	4,617	9,811			220,950	218,292
<b><u>Non-Operating Margin:</u></b>	31,139	53,316	(244)	(33,857)	(1,525)	(14,085)	(7,720)	4,353			21,650	9,727



# Executive Summary of Financial Indicators (in thousands)

	Current Month			Year-To-Date		
	Nov-15	Nov-14	%Change	2015	2014	%Change
<b><u>Operating Revenue:</u></b>	<b>117,604</b>	<b>120,367</b>	<b>-2.3%</b>	<b>1,553,642</b>	<b>1,256,244</b>	<b>23.7%</b>
<b><u>Operating Expenses:</u></b>						
Salaries & Benefits	64,473	67,504	(4.5)%	713,675	664,385	7.4%
Supplies	9,232	35,961	(74.3)%	184,510	235,973	(21.8)%
Purchased Svs, Rental & Other	34,335	51,247	(33.0)%	781,446	484,664	61.2%
Insurance Expense	-1,684	-2,300	(26.8)%	30,858	24,454	26.2%
Depreciation	3,281	2,796	17.4%	31,300	33,577	(6.8)%
Utilities	1291	3029	(57.4)%	11,154	12,756	(12.6)%
<b><u>Total Expenses:</u></b>	<b>114,296</b>	<b>167,238</b>	<b>(31.7)%</b>	<b>1,752,943</b>	<b>1,464,810</b>	<b>19.7%</b>
<b><u>Operating Margin:</u></b>	<b>3,308</b>	<b>-46,871</b>	<b>107.1%</b>	<b>(199,301)</b>	<b>(208,566)</b>	<b>4.4%</b>
<b><u>Operating Margin %:</u></b>	<b>3%</b>	<b>-28%</b>		<b>-11%</b>	<b>-14%</b>	
<b><u>Non-Operating Revenue:</u></b>	<b>16,163</b>	<b>20,961</b>	<b>(22.9%)</b>	<b>220,950</b>	<b>218,293</b>	<b>1.2%</b>
<b><u>Non-Operating Margin:</u></b>	<b>19,472</b>	<b>(25,910)</b>		<b>21,650</b>	<b>9,727</b>	



# Executive Summary of Financial Indicators (in thousands)

	Year-To-Date		
	2015	2015 Budget	Variance
<b><u>Operating Revenue:</u></b>	<b>1,553,642</b>	<b>1,371,512</b>	<b>182,130</b>
<b><u>Operating Expenses:</u></b>			
Salaries & Benefits	713,675	668,152	(45,524)
Supplies	184,510	203,013	18,503
Purchased Svs, Rental & Other	781,446	673,265	(108,180)
Insurance Expense	30,858	23,771	(7,087)
Depreciation	31,300	31,300	
Utilities	11,154	15,548	4,393
<b><u>Total Expenses:</u></b>	<b>1,752,943</b>	<b>1,615,048</b>	<b>(137,895)</b>
<b><u>Operating Margin:</u></b>	<b>(199,301)</b>	<b>(243,536)</b>	<b>44,235</b>
<b><u>Non-Operating Revenue:</u></b>	<b>220,950</b>	<b>220,950</b>	



# Balance Sheet Summary

## (in thousands)

Assets	2015	2014
Total Cash & Cash Equivalent	493,262	357,647
Total Property Taxes Rec	155,191	45,059
Total Receivables	163,591	82,586
Total Current Assets	816,285	488,759
Capital Assets	375,866	400,381
Total Assets	1,192,151	889,140

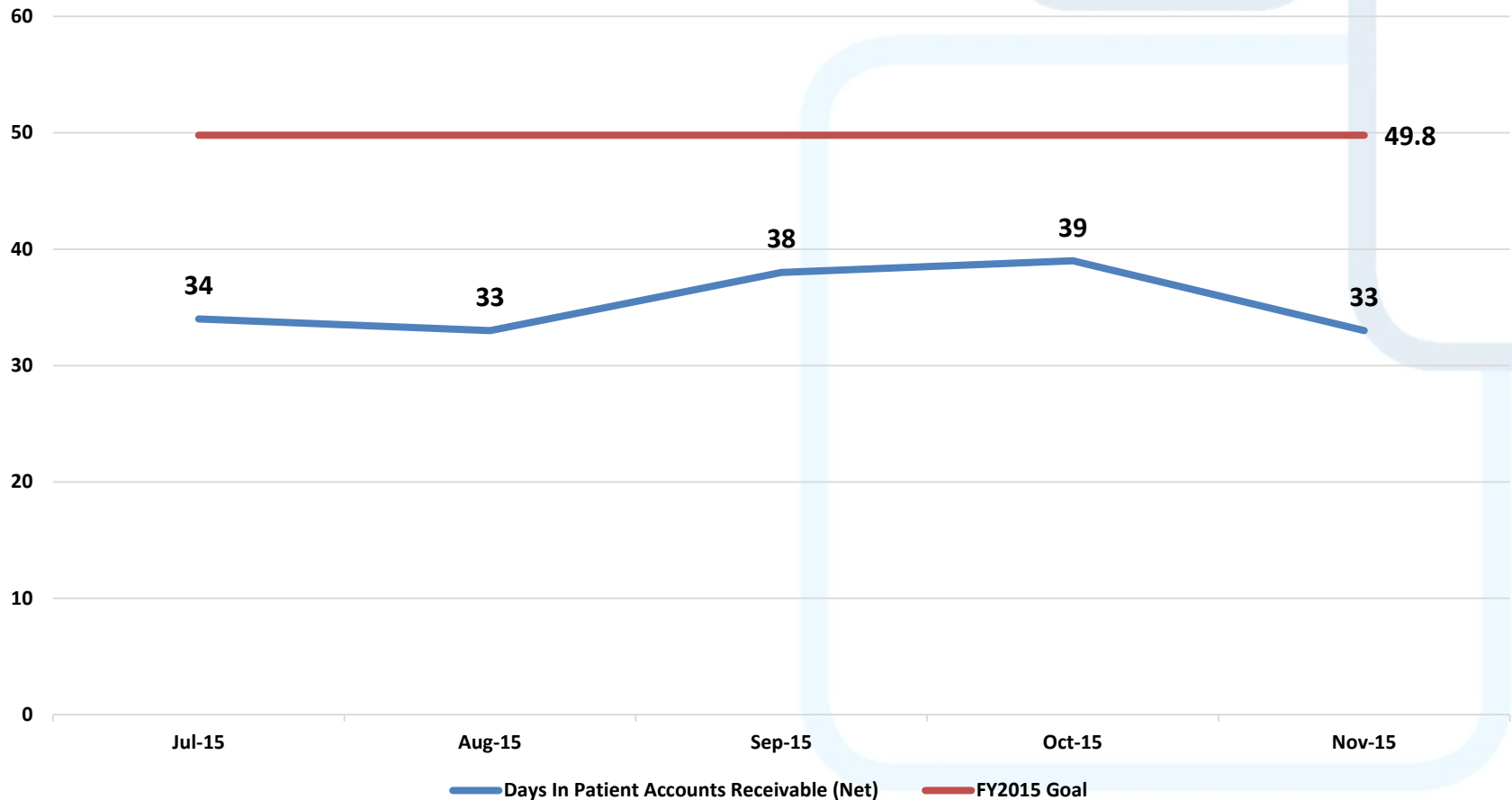


# Balance Sheet Summary (in thousands)

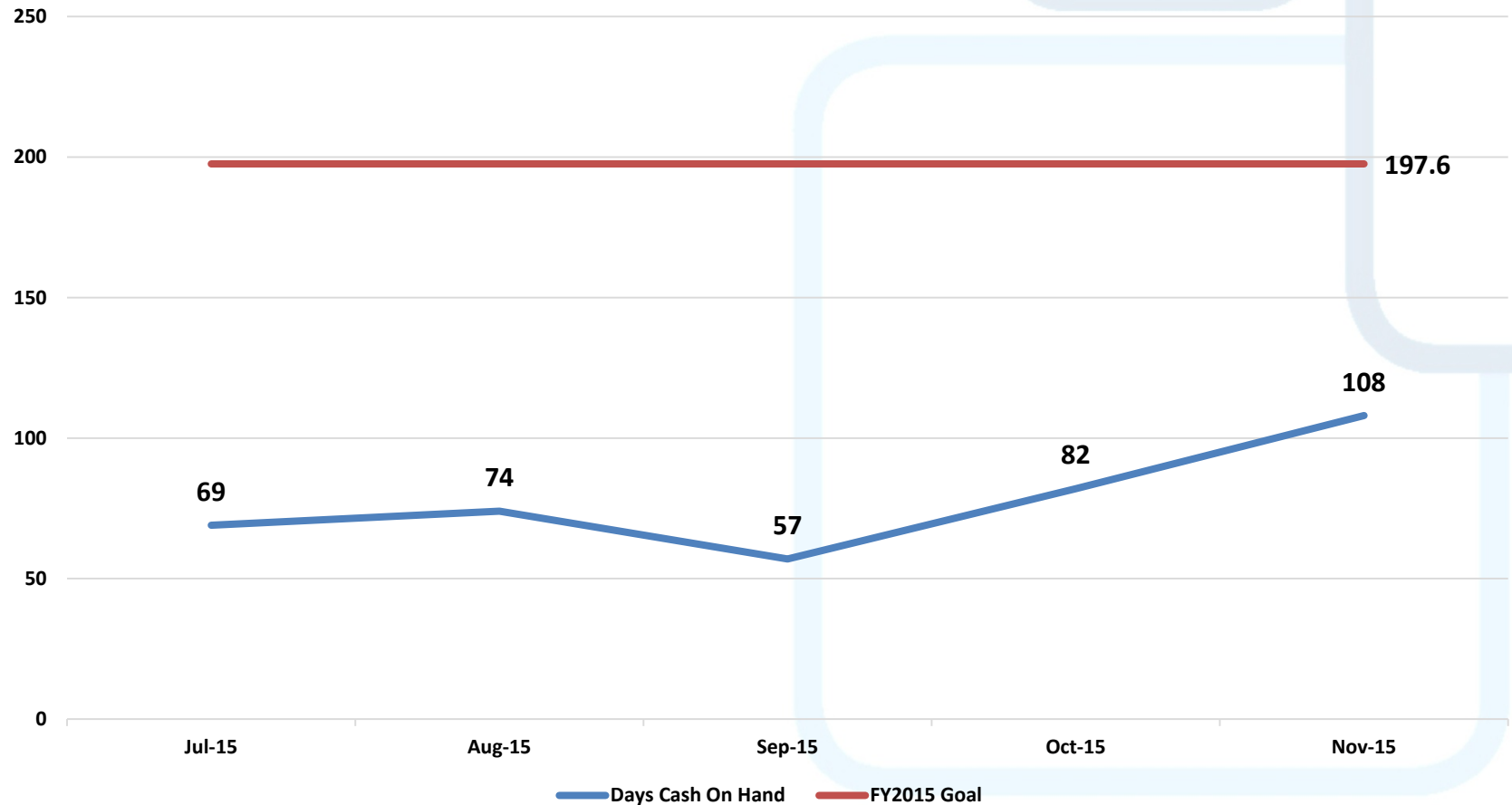
Liabilities	2015	2014
Claims Payable	243,647	101,552
Third-Party Settlements	112,000	74,527
Total Current Liabilities	625,912	349,620
Total Liabilities	673,101	395,424
Total Net Position	519,050	493,716
Total Liabilities & Net Position	1,192,151	889,140



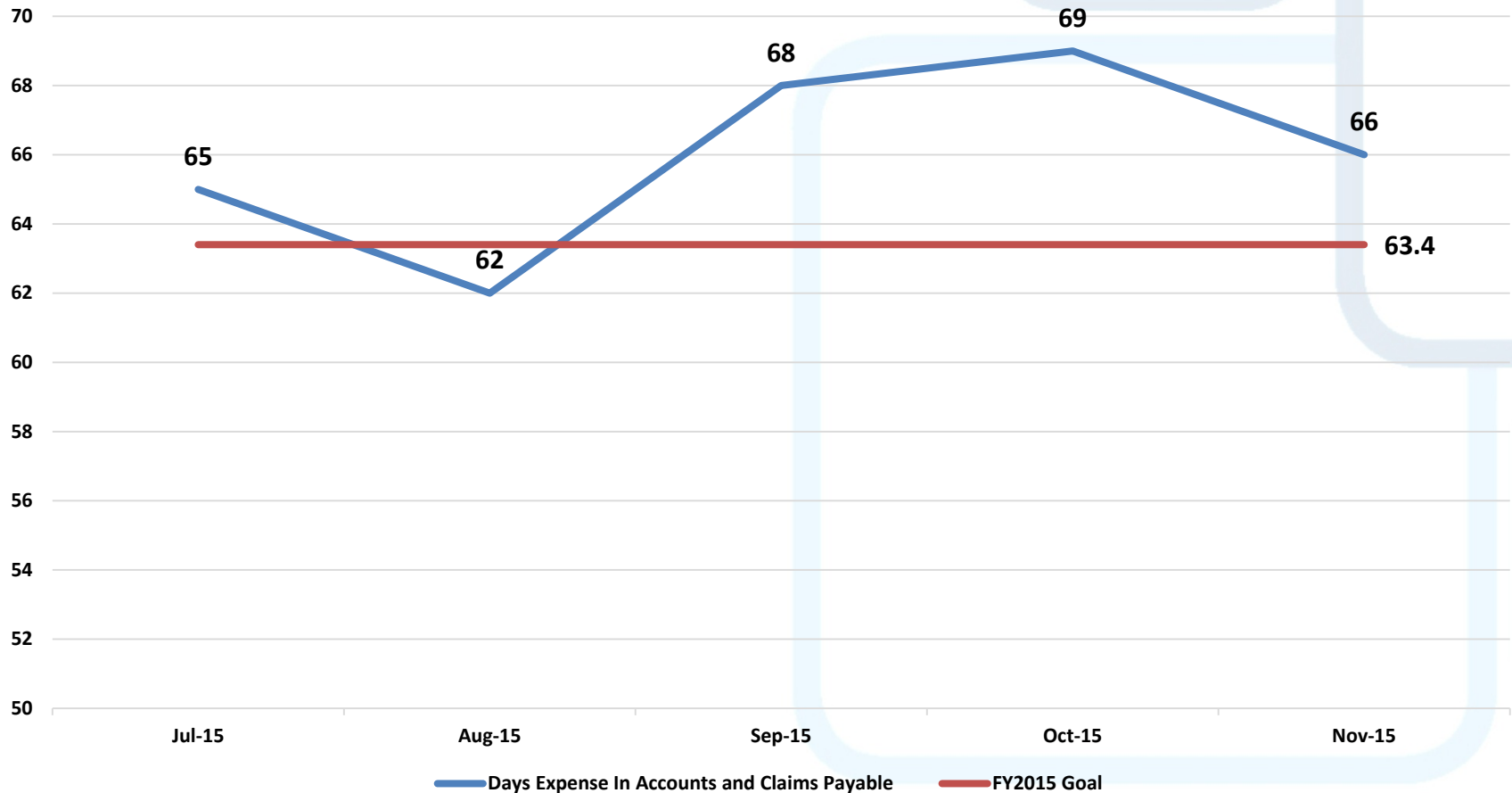
# Facility Net Days in Accounts Receivable



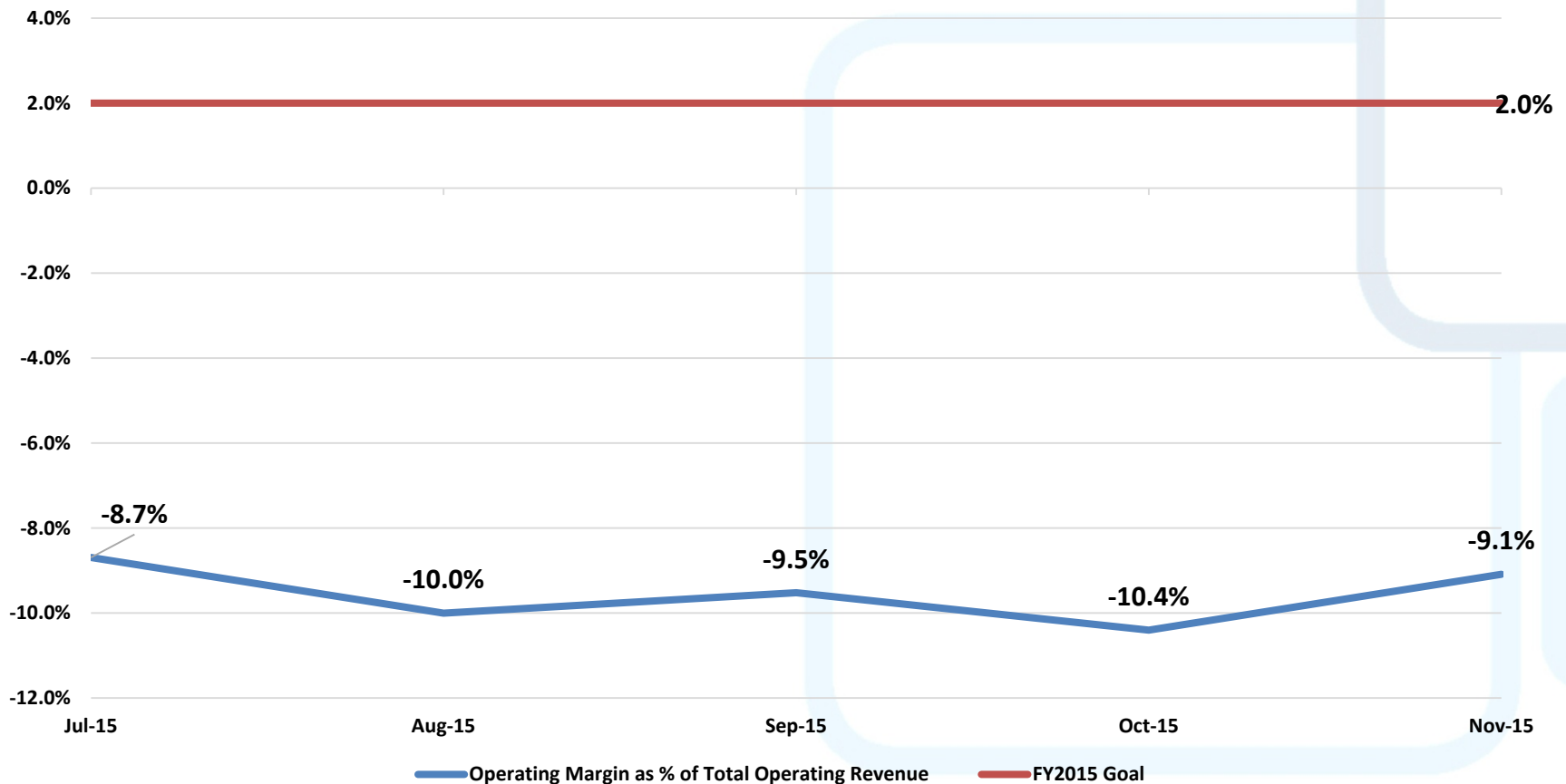
# Days of Cash on Hand



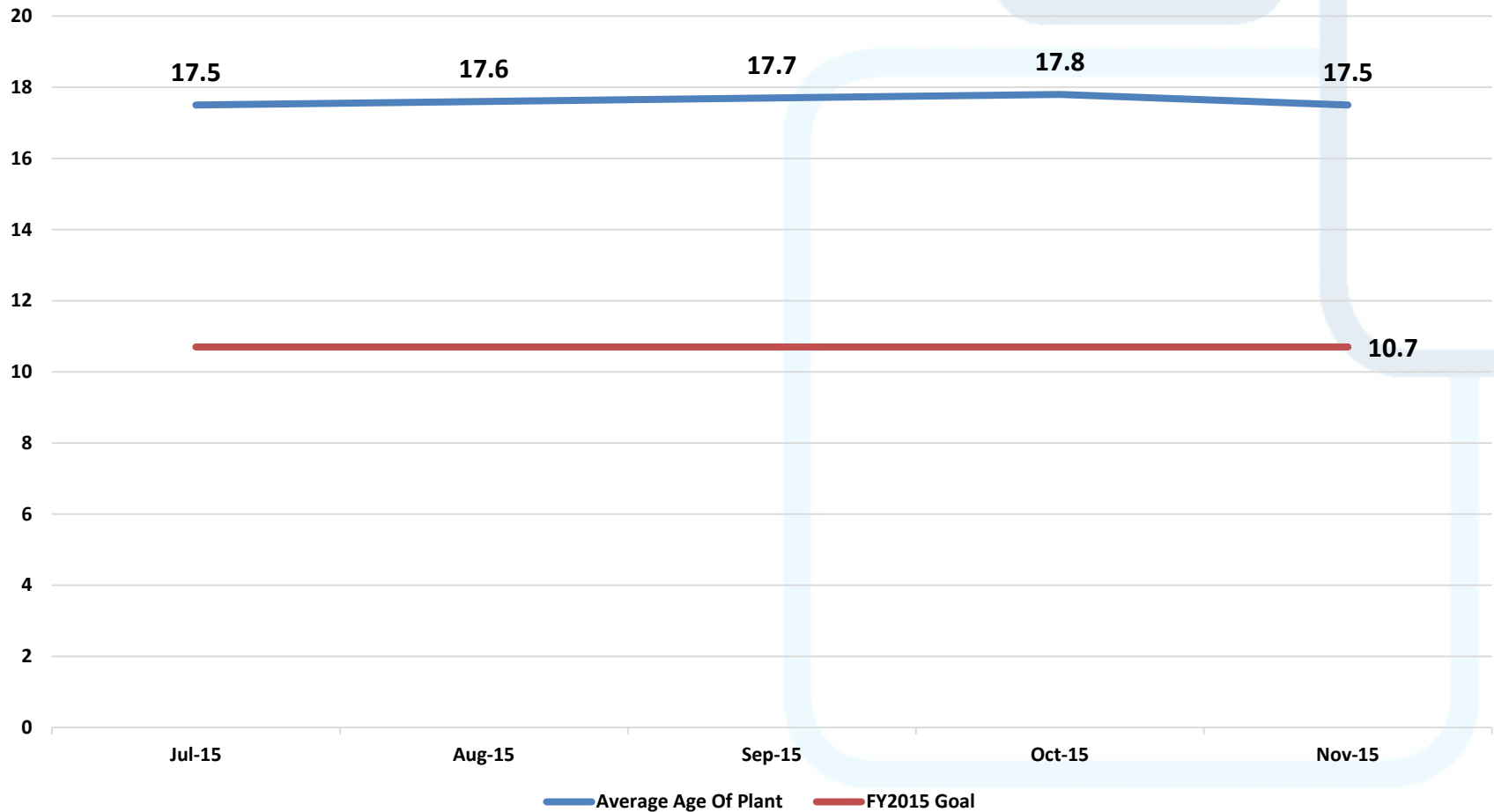
# Days Expense In Accounts and Claims Payable



# Operating Margin as % of Total Operating Revenue

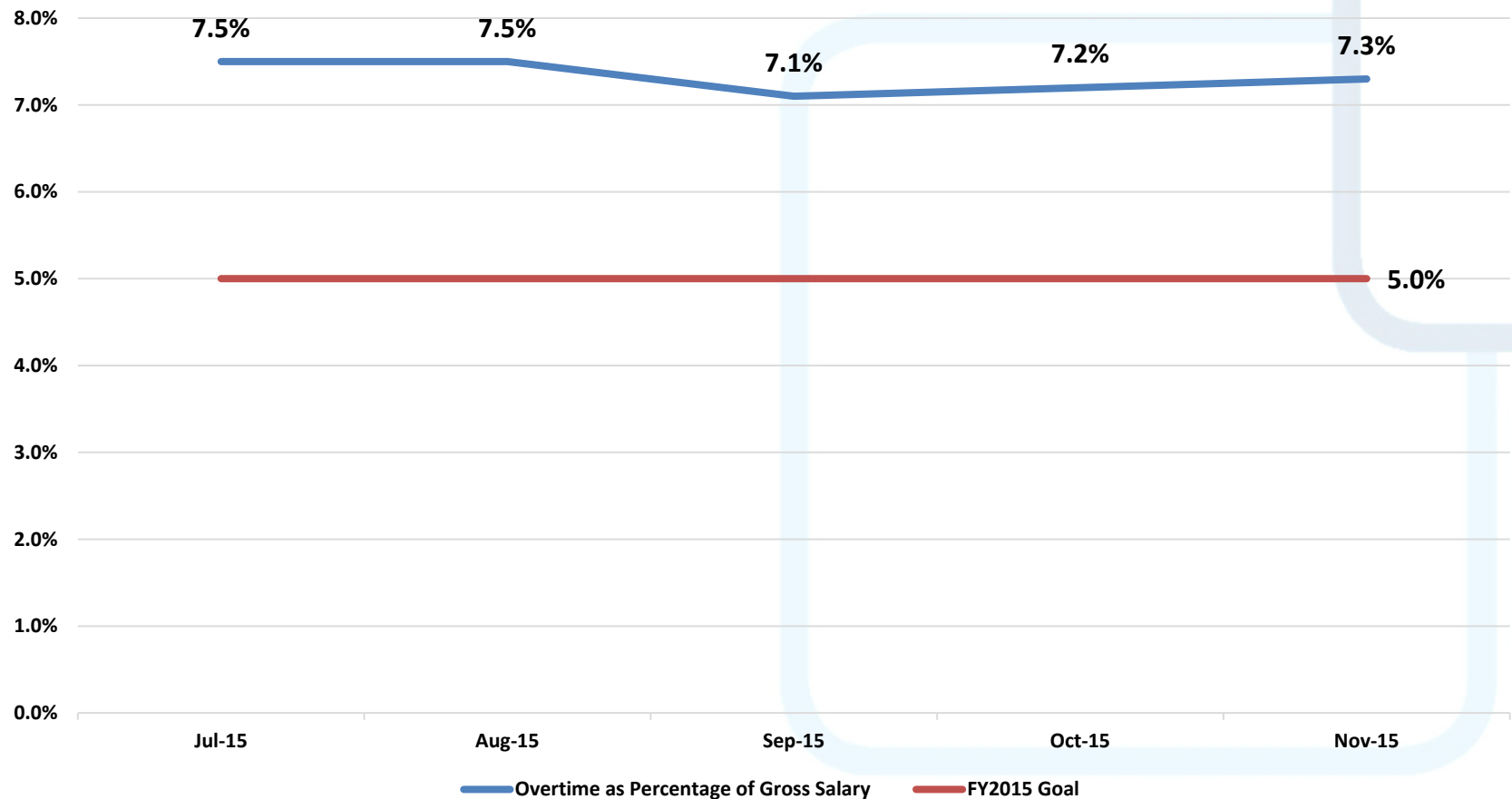


# Average Age Of Plant

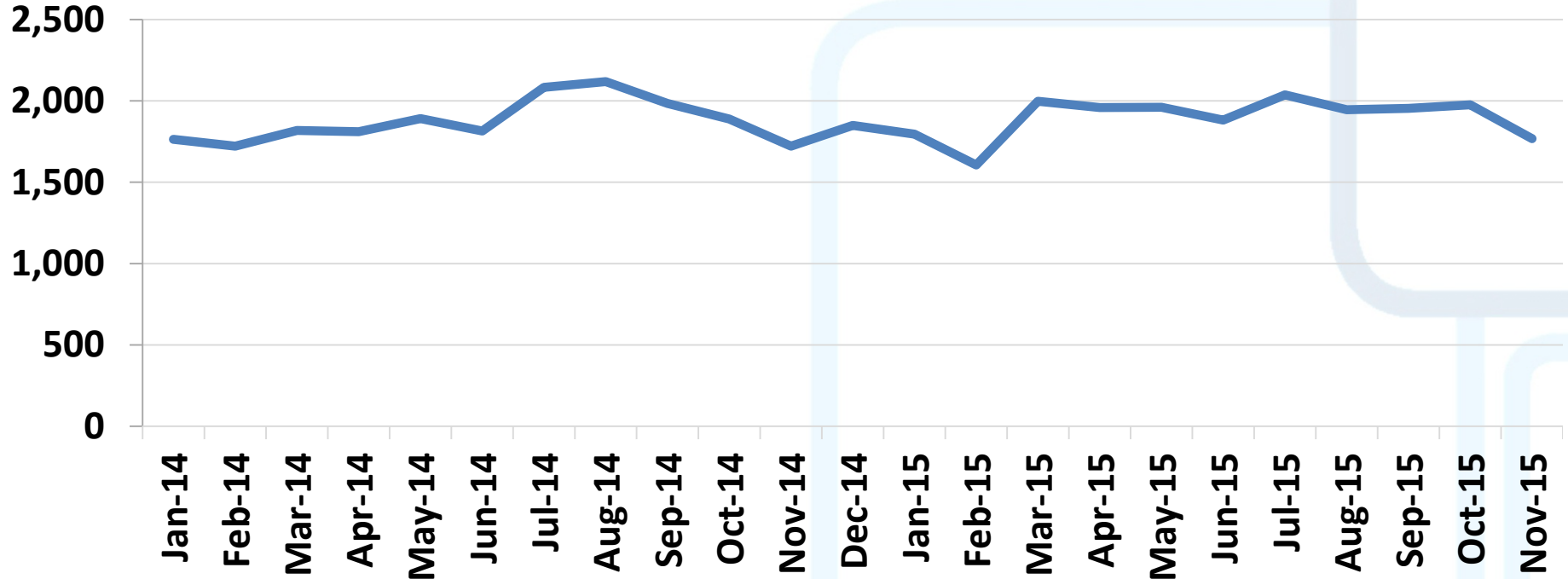




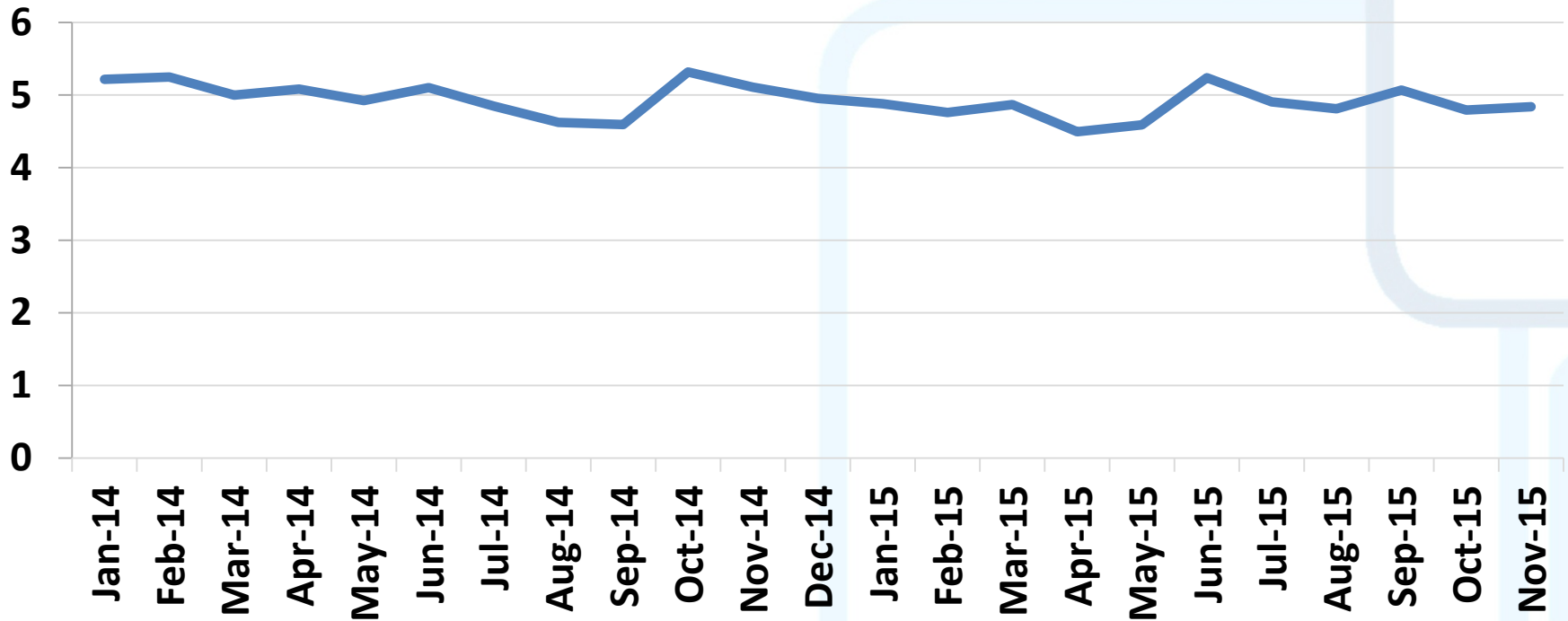
# Overtime as Percentage of Gross Salary



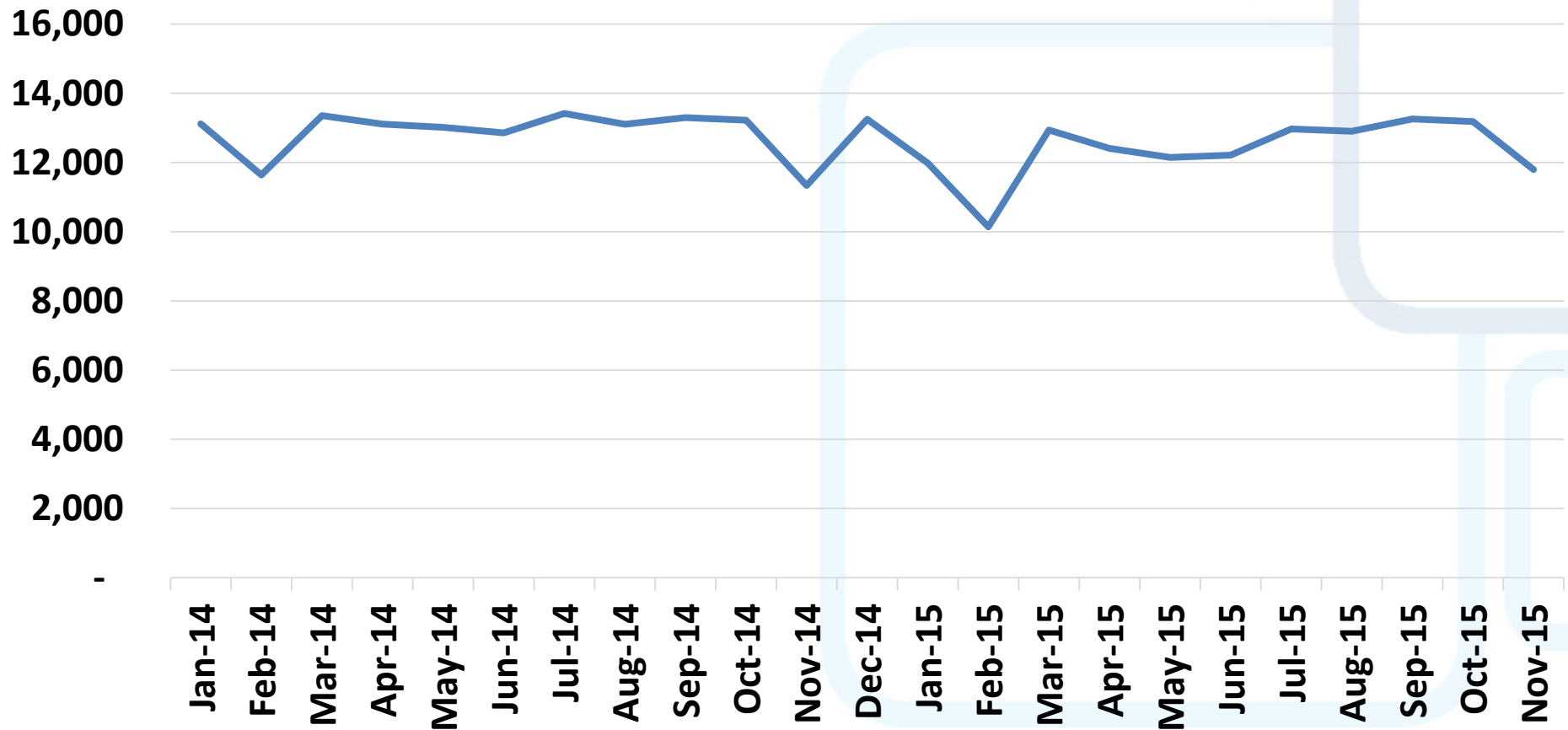
# Total Inpatient Discharges- 24 month trend



# Average LOS- 24 month trend

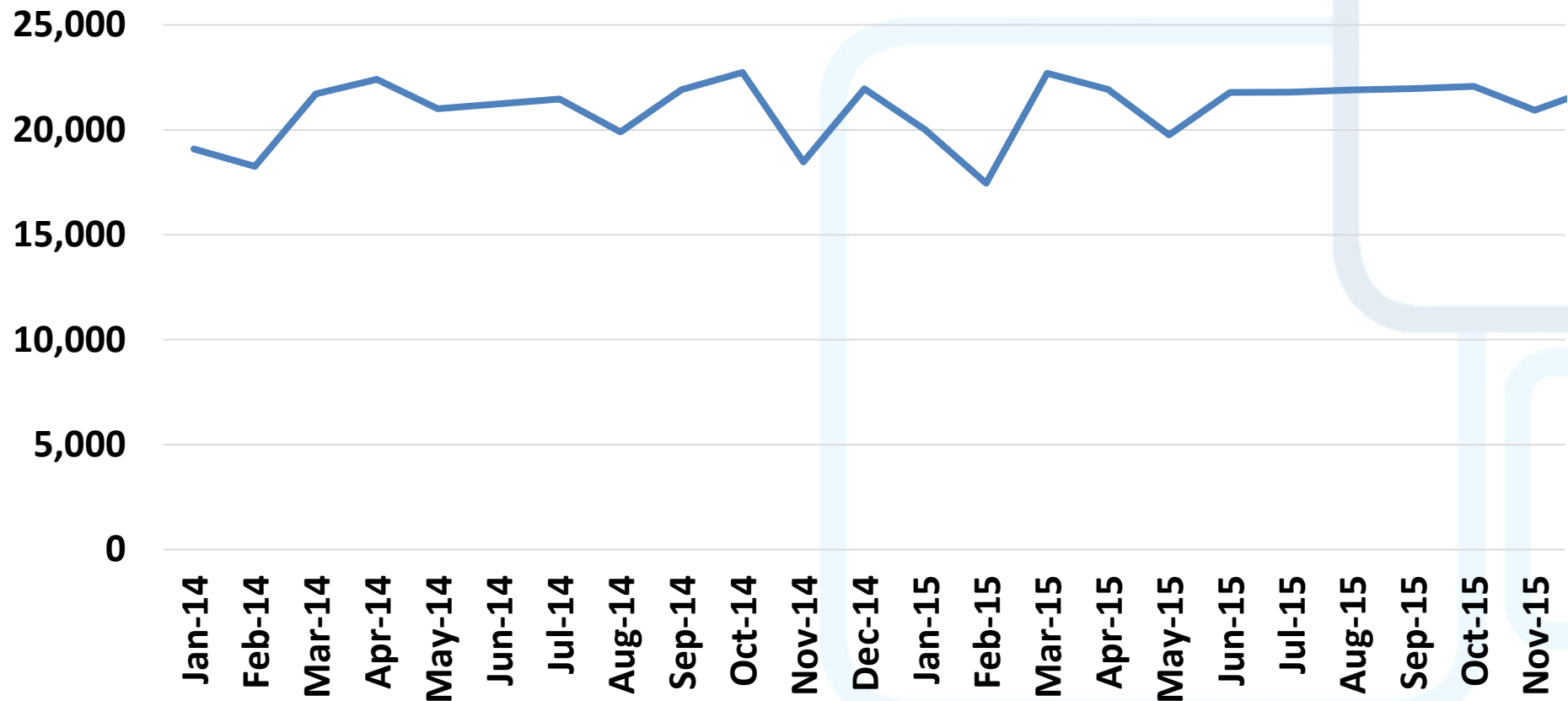


# Total Emergency Room Visits - 24 month trend



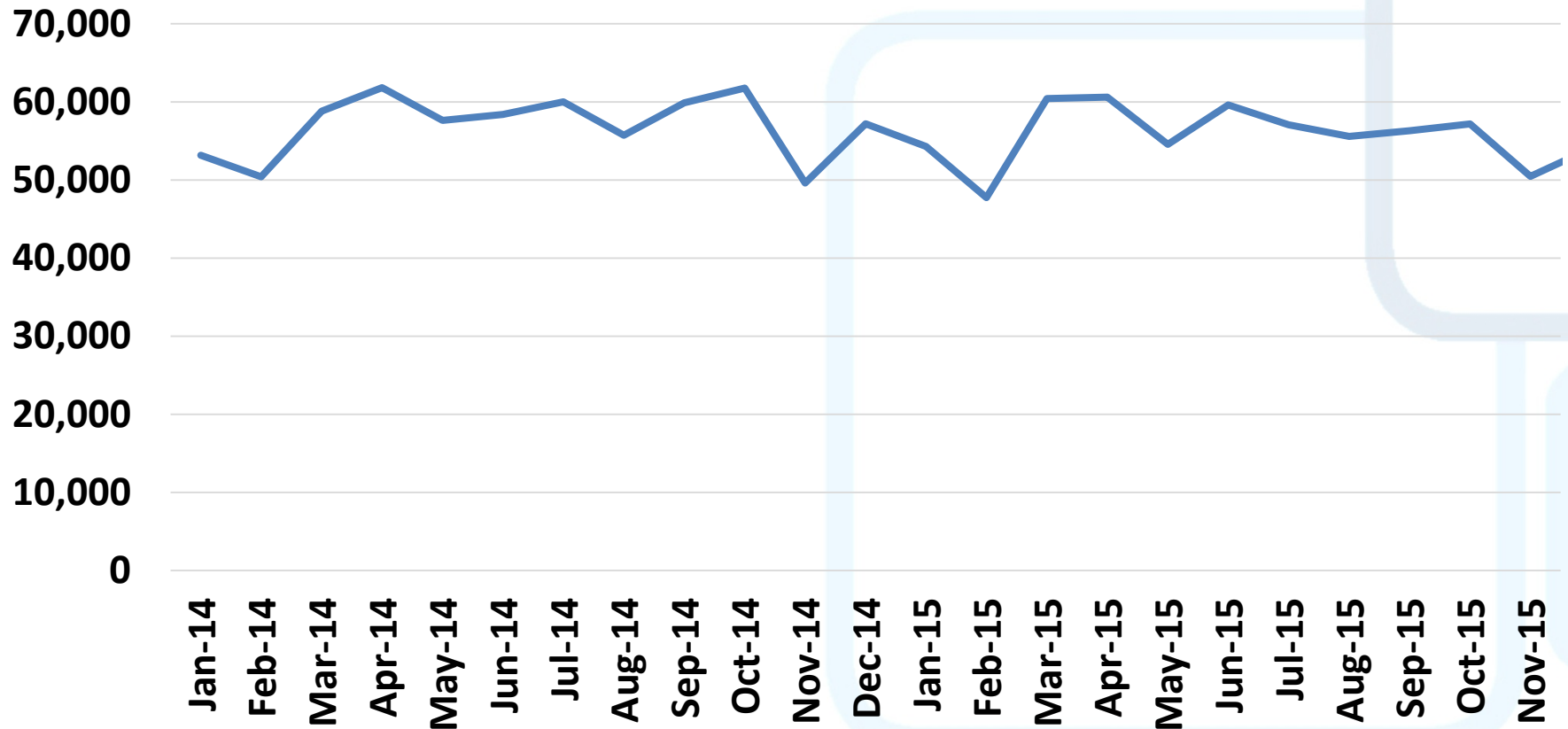
# Primary Care Visits

## 24 month trend



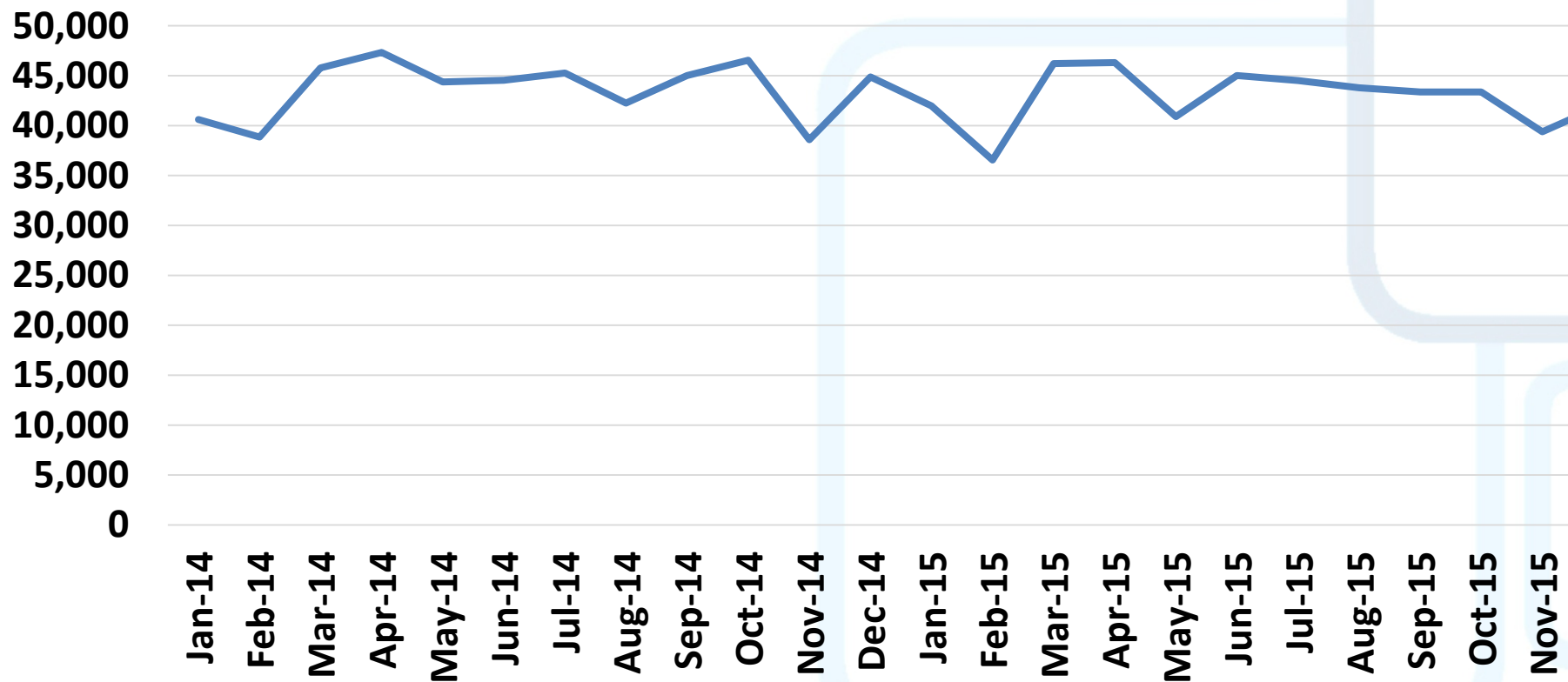
# Specialty Care & Diagnostic Visits

## 24 month trend



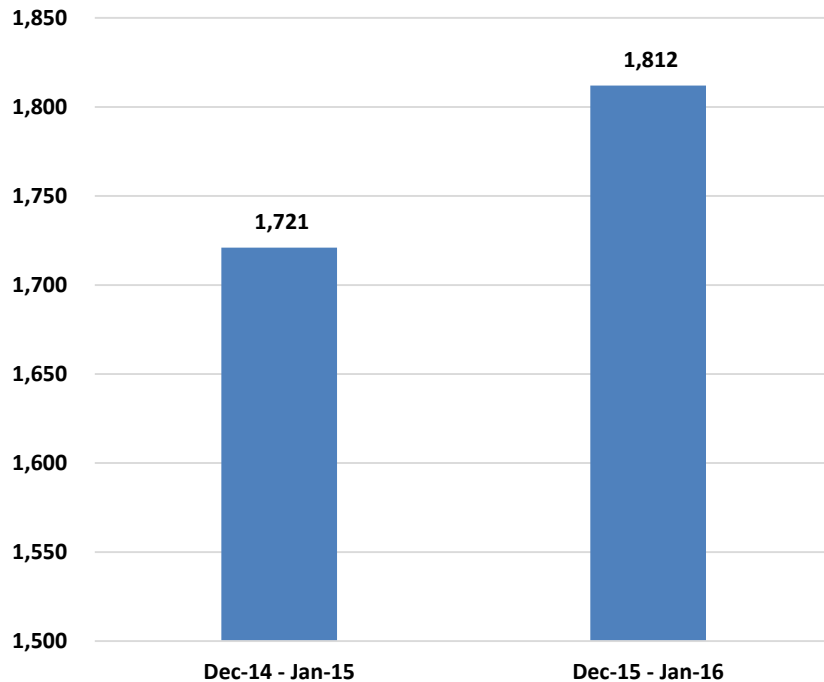
# Ambulatory Provider Visits

## 24 month trend

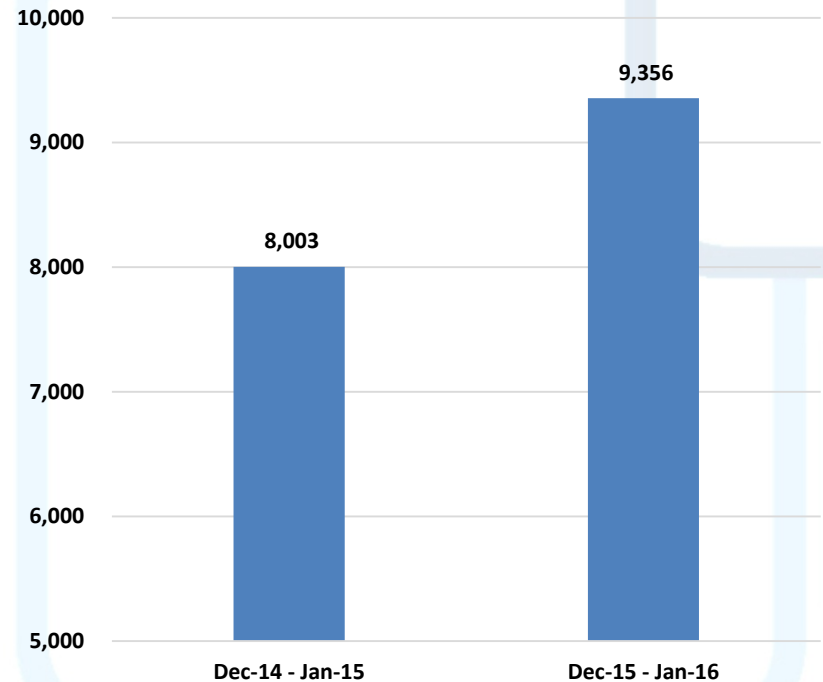


# Total Inpatient Discharges and Inpatient Days Comparison

Inpatient Discharges



Inpatient Days





# Metrics Summary: Membership

- (▼) 164,365 members; -1.0% from month prior, 8.6% below budget

Population	Membership	Change from Month Prior	Comp to Budget
ACA	73,720	(▲) 1.1%	(▼) -16.0%
FHP	87,559	(▼) -2.6%	(▼) -3.4%
ICP	3,536	(--) -0.02%	(▲) 16.5%

- (▼) FYTD total membership in similar proportions to monthly
- (▼) 26% of cancellations due to lack of timely redetermination
  - Up from 19.7% last month

# Financial Highlights

- (▼) Nov'15 Financials (unaudited) @ \$250,409,109 in revenue to CCHHS before IGT
  - 28% under budget of \$347.8 million
- Risk adjustments = \$11+ million
- PMPM payments current for ACA only
  - No FHP or ICP payments since October'15
- CY'16 rates released Q1

